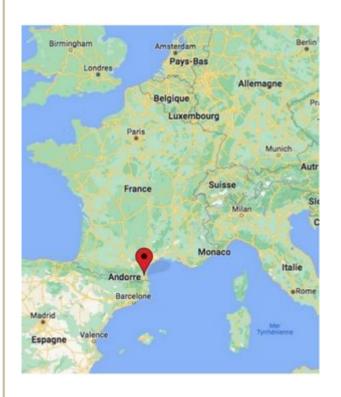


ROIG LABORATORIES

French Creator and Manufacturer of high quality natural cosmetics













CONTINUOUS INNOVATION

Expert in natural cometics



✓ Double innovation since 1972 :

Manufacture natural cosmetics

Use of **Centella Asiatica** plant in beauty products

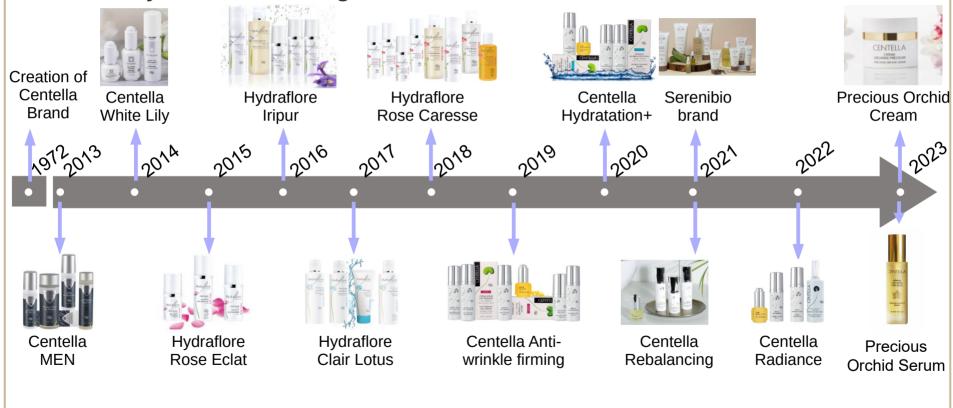
✓ Expert in professional cosmetics & institute care





CONTINUOUS INNOVATION

10 last years launching







CENTELLA ASIATICA*

An exceptional active ingredient

Called **« Tiger herb »** because tigers use to roll into this plant to **heal their wounds**

Activator of **collagen synthesis**

✓ Healing properties

Anti-aging, repairing and anti-acne products

✓ Protects the **vascular** network

Firming and anti-heavy legs products

*Gotu kola, Antanan, Pegaga, Brahmi, Hydrocotile





HIGH QUALITY COSMETIC

Efficiency and safety

- √ Natural origin ingredients, organic certified
- ✓ Best quality ingredients
- ✓ High concentration of active ingredients
- ✓ More than 50 years of continuous improvment











GLOBAL ETHICAL APPROACH

Responsible and sustainable







CUSTOMER SATISFACTION

Use customer feedbacks to improve products and services



Customers full satisfaction oriented

- ✓ Customer satisfaction is a major commitment
- ✓ Stay in regular contact with each customer to maintain long-term relationships
- ✓ Take into account customer feedback to improve our services and products





e-commerce customer feedbacks since August 2015





40 YEARS EXPORT EXPERIENCE

The know how of Roig Laboratories overseas







INTERNATIONAL AWARDS

The last few years



- ✓ In 2008, **Pierantoni Innovation price** for the Crème Jour Karité
- ✓ In 2015 and 2018, **Trophée BPI Excellence** for the « Potential for Growth and Innovation »
- ✓ In 2019, **Hydraflore** is certified by **Slow Cosmétique**,
- ✓ In 2019, **Huile de Beauté** Rose Caresse **Trophée** d'Excellence Cosmebio « Sustainable sector ».
- ✓ In 2020, Huile de Beauté Rose Caresse Australian Non Toxic Awards





3 BRANDS

Complementary for all skin types

	centella	Hydraflore	SERENÍ Bİ &
Characteristics	Phyto-aromatic cosmetics	Phyto-floral cosmetics	Dermo cosmetics
Target	> 30 years old	< 40 years old	Normal to very sensitive skin, under treatment
Since	1972	1994	2021
Retail size	57	20	12
Cabin size	61	21	5
Skin care protocols	23	5	1
Mail sale channel	Beauty salon		Beauty salon & Pharmacy





HYDRAFLORE

Phyto-floral cosmetics



CLAIR LOTUS

(The first gestures of beauty)



(Skin radiance and youthfulness)



ROSE CARESSE

(Sensitive skin and pregnant woman)



IRIPUR

(Blemished skin - acne)





CLAIR LOTUS

Cleansing steps for under 30 years







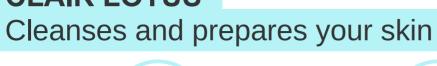


- √ 1st beauty steps
- ✓ Cleanses and remove make-up
- ✓ Eliminates impurities



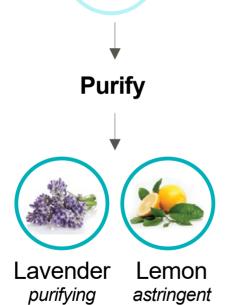


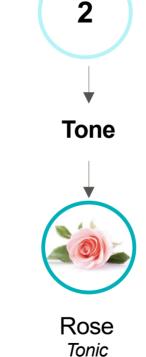
CLAIR LOTUS

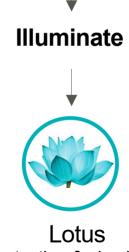












protection & circulatory



CLAIR LOTUS

4 products for a cleansing routine









Cleansing MILK
Very onctuous
Gently cleanses

Cleansing TONER
Fresh and toning
Removes impurities

Soft SCRUB
Ultra-soft
Refined skin tone

Micellar WATER
Cleanses and
removes make-up





CLAIR LOTUSEfficiency







This scrub gently eliminates impurities*



This micellar water leaves the skin clear and soft*



This gentle milk cleanses and removes make-up perfectly*

*Auto-evaluation, % of satisfaction, 7 days, 40 volunteers.





For sensitive skins under 30 years









- ✓ Protect and soothe
- ✓ Nourish and tone
- ✓ Suitable for pregnant women





3 targeted actions to soothe and protect your skin





Moisturize



Hyaluronic acid Super moisturizer & anti-ageing



Soothe



Musk Rose & Aloe Vera Regenerate & rebalance



Nourish



outter &

Shea butter & Hazelnut/Sesame Protect and soften





4 products for the face











Tenderness CREAM
Very onctuous
Soothe and moisturize

Lightness CREAMOptimal tolerance
Protect and relieve

Ressourcing MASK
Comfortable
Nourish and comfort

Anti-redness SERUM
Light gel texture
Réparer et apaiser





4 products for the body









Firming an sretch marks SERUM

Corrects and firms

Beauty OIL
Face, body, hair
Nourishes and firms

Shower GEL
Sulfate-free
Gentle cleaning

Body MLK
Cocooning care
Soothes and moisturizes





ROSE CARESSE Efficiency







The skin regains a lasting feeling of comfort*



Helps to reconstitute the skin*



Illuminates and sublimates the skin*

*Auto-evaluation, % of satisfaction, 30 days, 37 volunteers.

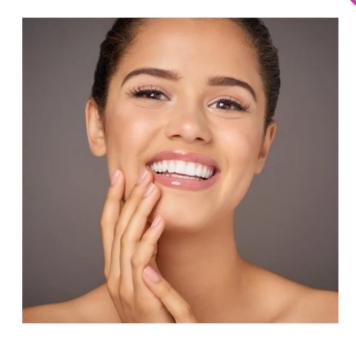




ROSE ECLAT

For 1st wrinkles under 30 years





✓ Radiant complexion

✓ Moisturizing

✓ Skin toning





ROSE ECLAT

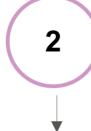
Prevents 1st signs of ageing



Prevent



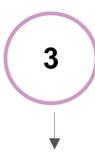
Damascena Rose smoothes, regenerates and protects



Moisturise



Hyaluronic acid super moisturiser



Protect



Ceramides restores and protects





ROSE ECLAT

3 products for 1st wrinkles





Eye and lips CONTOUR

Delicate gel

Rested and luminous eyes



Smoothing CREAM
Smooth and creamy
Anti-ageing and radiance



Smoothing SERUM
Precious serum
Brightens and plumps





ROSE ECLAT Results











*Auto-evaluation, % of satisfaction, 30 days, 30 volunteers.



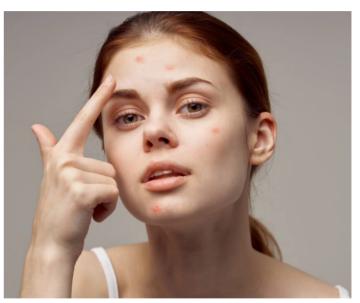


IRIPUR

With Iris for oily skins, with problems and young adult acne







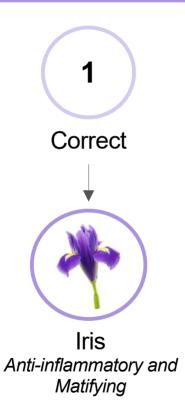
✓ Regulates sebum production ✓ Reduces bacterial proliferation ✓ Matifies the skin



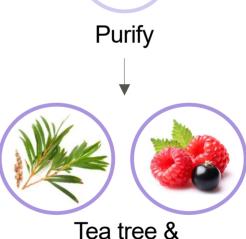


IRIPUR

3 targeted actions to correct and purify your skin









IRIPUR

5 products for oily skins or with problems













Cleansing GEL Gently purifies Rebalancing LOTION Toning and astringent

Corrective SERUM Anti-imperfections Matifying CREAM Regulates sebum

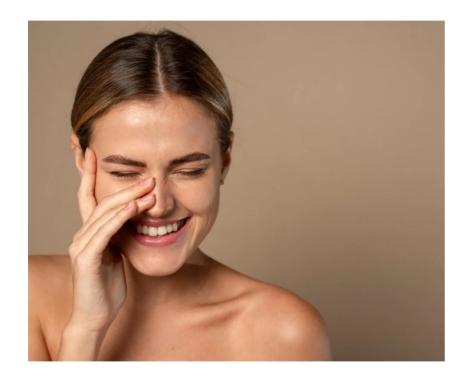
Purifying MASK Detoxifying





IRIPUR Results











*Auto-evaluation, % of satisfaction, 30 days, 28 volunteers.





SERENIBIO

Dermo-cosmetic range for normal to very sensitive skin



SOOTHING AND WELL BEING

For skin: atopic, sensitive, under treatment... acne, eczema, psoriasis





The 3 in 1 Mist immediately smoothes the skin*



The Face Scrub softly exfoliates the skin*



The Repairing Mask deeply nourishes the skin*



The Nourishing Oil deeply nourishes the skin*

*Self-evaluation, % of satisfaction, 30 days, 37 volunteers.





CENTELLA

Phyto-aromatic cosmetics



ESSENTIALS (Cleansing)



HYDRATATION+ (Moisturizing)



REBALANCING-PURIFYING



RADIANCE



ANTI-WRINKLES FIRMING (30+)



PRESTIGE (40+)



PRECIOUS ORCHID (50+)





ESSENTIALS – WHITE HIBISCUS

1st essential beauty steps









✓ Removes impurities

√Softens the skin

√ Completes make-up removal





ESSENTIALS – WHITE HIBISCUS

4 essentials products











Cleansing MILK
Very onctuous
Gently cleanses

Cleansing GEL
Light foam
Removes impurities

Tonic LOTION

Damask rose water

Tones and softens

Vegetable SCRUB
Soft rice powder
Exfoliates effectively





ESSENTIALS – WHITE HIBISCUS

Range satisfaction





Tones your skin*



Leaves the complexion fresh*



Softens your skin*

*Auto-evaluation, % of satisfaction, 15 days, 38 volunteers.



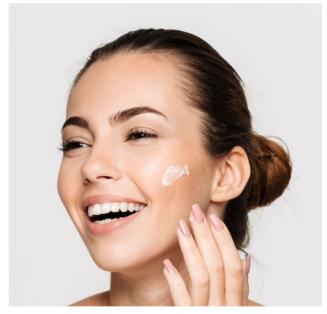


HYDRATATION +Moisturizing booster









✓ Super moisturizer

- ✓ Long-lasting hydration
- ✓ Plumps and soothes

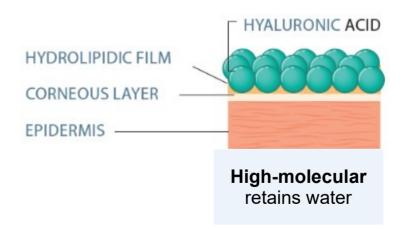


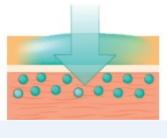


ZOOM ON HYALURONIC ACID

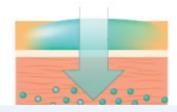
An exceptional moisturizer

- ✓ Naturally present in the skin
- ✓ like a sponge : retain up to 1000 times its weight in water
- ✓ Properties depending on molecular weight (3 used in the Serum!) :









Low-molecular long lasting hydration





HYDRATATION+

4 products that bring moisture











Hydra-booster SERUM Fresh and light

Super moisturizer

CREAM
Smooth and creamy
Rehydrates and soothes

Hydra-plumping

Hydra-protect
ELIXIR
Emollient oil
Maintain hydrolipidic film

Hydra-calming
MASK
Cocooning
moisturizes and repairs





HYDRATATION+

Range satisfaction





Hydrates deeply*



The skin is plumped*



Repairs and smoothes*

*Auto-evaluation, % of satisfaction, 30 days, 29 volunteers.





HYDRATATION+

Skin care protocol



WHO IS IT FOR?

- ✓ Dry and dehydrated skin
- √ From 30 years



METHODS

- ✓ Digito-pression
- ✓ Suction pads
- √ Jade roller massage

RESULTS

- √ Moisurizes
- ✓ Plumps
- ✓ Luminous complexion





Oily-problematic skin









✓ Anti-blemish routine

✓ Anti-redness

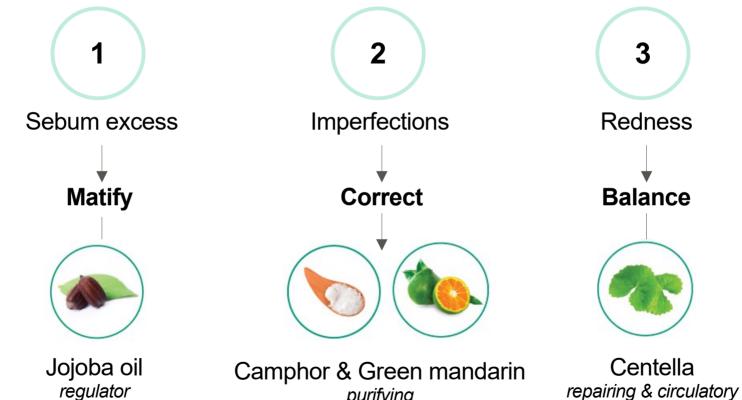
✓ Balances sebum and purifies







3 targeted actions to balance and purify your skin





purifying



4 products for a complete routine











Rebalancing SERUM

Centella based gel Regulate & Unify

Rebalancing FLUID CREAM

Light emulsion Smooth & Matify

Rebalancing ELIXIR

Jojoba based oil Correct & Rebalance

Rebalancing MASK

Camphor mask Purify & Moisturize





Range satisfaction





Purifies your skin*



Reduces imperfections*



Balances the skin*

*Auto-evaluation, % of satisfaction, 30 days, 29 volunteers.





Skin care protocol



WHO IS IT FOR?

- ✓ Combination to oily skins
- √ Asphyxiated skin

METHODS

- ✓ Detox skin care
- √ Facial sauna
- ✓ Blackhead extraction

RESULTS

- ✓ Purified skin
- ✓ Reduced imperfections
- ✓ Pores tightened





Dull and tired skin









✓ Soothes and revitalizes

✓ Luminous and radiant complexion

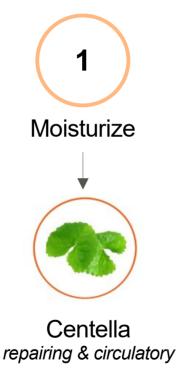
✓ Brightens

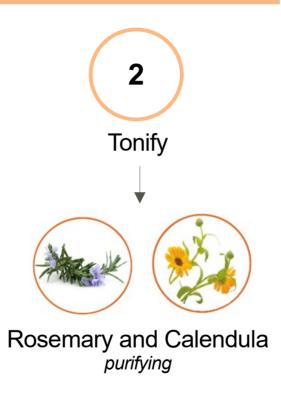


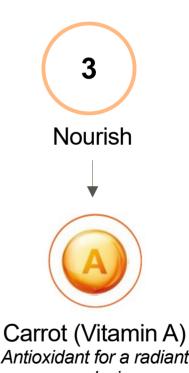


3 actions to revitalise and soothe your skin











4 products for a complete routine







Fine and fresh mist Refreshing and radiance



Sublime radiance SERUM

Aqueous serum Immediate tensor



Light and soft Radiance booster



Sublime radiance ELIXIR

Oil based serum
Revitalizes and tones

*Ampules in Private

Label Australia - Globex : Laboratoires ROIG





HUNGARY'S ROYAL WATER LOTION

The legend

In the 14th century, 72-year-old **Donna Isabella**, **Queen of Hungary**, followed the advice of a hermit who gave her a **rosemary-based lotion**.

Every morning for a whole year, she drank this elixir, washed her face with it and rubbed her afflicted limbs.

The lotion was **so effective** that she **recovered**, regained her strength and became so **beautiful** that the King of Poland, her neighbor, wanted to marry her.

A lotion that also seduced the **Versailles of Louis XIV**, who used it himself!









HUNGARY'S ROYAL WATER LOTION

The cosmetic properties





Cosmetic properties of Rosemary:

- ✓ Invigorates and revitalizes
- ✓ Restores suppleness, vitality and beauty to the skin
- √ Regenerates and soothes problem skin
- ✓ Delicately scents cosmetic products with freshness





Skin care protocol



WHO IS IT FOR?

- ✓ Dehydrated skins
- ✓ Dull and tired complexion

METHODS

- ✓ Silk brush sweeping
- √ Signature massage
- √ Jade ridoki

RESULTS

- ✓ Radiant and luminous complexion
- ✓ Moisturized skin





ROIG – ANTI-AGEING LINES

Over time, cell renewal slows down

HYDRAFLORE



20+ : Prevent

Start of skin ageing

CENTELLA



30+ : 1st wrinkles

Elasticity loss Radiance loss



40+: Wrinkles

Firmness loss Dehydratation



50+: Menopause

Sagging skin Density loss





CENTELLA

3 Anti-ageing lines







30+: First wrinkles

40+ : Anti-age

50+: Universal anti-ageing





ANTI-WRINKLES FIRMING

Immortelle to fight 1st wrinkles after 30 years









- ✓ Firming and anti-ageing
- ✓ 30 years and over
- ✓ Regenerating





ANTI-WRINKLES FIRMING

Day routine



Lift firming SERUM
Light and firming
Plumps and unifies



Lift firming CREAM
Smooth
Firms and smoothes



Eye contour CREAM

Delicate

Reduces puffiness





ANTI-WRINKLES FIRMING

Night routine



Night ELIXIR
Oily serum
Smoothes and nourishes



Regenerative night CREAM
Light and creamy
Regenerates and moisturizes



MASQUE UFF FERMETE UFF FERMING MASK

Lift firming MASK

Melting texture

Smoothes and plumps





ANTI-WRINKLES FIRMINGVisible Results after 30 days

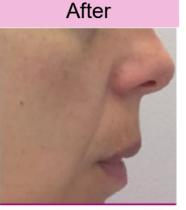


WRINKLES AND FIRMNESS

EYE CONTOUR

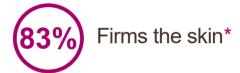








Smoothes fine lines and wrinkles*





Auto-evaluation, % satisfaction, 30 days, 38 volunteers.





ANTI-WRINKLES FIRMINGSkin care protocol



WHO IS IT FOR?



- ✓ All skin types
- √ From 30 years
- ✓ Loss of firmness

METHODS

- √ Effleurages
- ✓ Pressure and torsion
- ✓ Palpate-roll

RESULTS

- ✓ Firming
- ✓ Anti-wrinkles
- ✓ Luminous complexion





CENTELLA PRESTIGE

For mature skins after 40 years







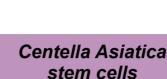
- ✓ Global anti-ageing
- √ 40 years and over
- ✓ Centella stem cells based range





CENTELLA ASIATICA STEM CELLS

An exceptional active ingredient





Stem cells

The body's most precious cells:

- ✓ First cells of a living organism
- ✓ Responsible for natural tissue renewal and repair
- → but quantity and quality decline with age

- ✓ Help preserve and stimulate body's stem cells
- ✓ Improve their quality and quantity
- √ Possess extraordinary regenerative capital







Anti-ageing

Antioxidant

Protective





CENTELLA PRESTIGE

4 anti-ageing products



Eye ESSENCE
Somptuous care
Decongests, soothes



Intensive SERUM
Elixir of youth
Firms and plumps

Universal LOTION

Multipurpose

Regenerates, rehydrates

Regenerative CREAM
Rich and melting
Anti-wrinkles







CENTELLA PRESTIGE

+ 3 specific products



Ultra-regenerating MASK
Delicately creamy
Plumps and unifies



Intense AQUALIFT
Water-effect texture
Firms and moisturizes



Neck & décolleté CREAM Non-greasy, protective Restores elasticity

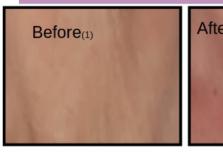




CENTELLA PRESTIGEEfficiency



Firming results on the neck zone





Smoothing results







Of women have found their **skin more firm***



Of women have found their wrinkles reduced*



Of women have found their complexion more illuminated*



^{* 30} days of utilisation of all the products of the Prestige range, in the morning and at night, 30 volunteers. No retouching photos



PRESTIGE PROTOCOL

Skin care protocol



WHO IS IT FOR?



- ✓ All skin types
- √ From 40 years mature skin
- √ Loss of density
- ✓ Wrinkles

METHODS

- √ Effleurages
- ✓ Jacquet-Leroy pinches
- ✓ Pressures and lifting

RESULTS

- ✓ Anti-wrinkles
- ✓ Firming and lifting
- ✓ Plumped and redensified





PRESTIGE LINE EFFICIENCY

Average results in 30 beauty salons after 1 care (90min)





Centella Asiatica stem cells: anti-aging action, wrinkles appear smoothed, the face is firmer and the complexion is more even

100 %

of complexion is **brighter** and the skin is **moisturized***

96 %

immediat positive result*



of skin is **plumped** and **toned***



18,5 / 20 Grade given for the treatment at the end of the application

*A 1h30 professional treatment of utilisation of all the products of the Prestige line, 30 volunteers





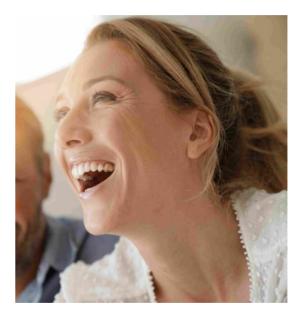
PRECIOUS ORCHID RANGE

Top of the range universal anti-age after 50 years









- ✓ Exceptional anti-ageing
- ✓ 50 years and over
- ✓ Outstanding efficiency





1972 – 2022 : ANNIVERSARY 50 years of ROIG Laboratories



How to celebrate this event





With our professional partners, of course!



... But how?

With a new cream co-created with and for beauticians





WHAT MAKES THIS CREAM EFFECTIVE?

A high-performance concentrate of active ingredients



White Orchid

- ✓ Repairing and soothing
- ✓ Brightening for an even complexion



Centella Asiatica

- ✓ Exceptional anti-ageing (stem cells)
- ✓ Regenerating and anti-ageing (extracts)



Hyaluronic Acid Trio

- ✓ Fast, long-lasting hydration
- ✓ Immediate tensor and anti-aging effect





SATISFACTION OF THE END CONSUMER

Visible and lasting results



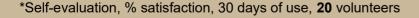
Regenerates your skin*.



Smoothes wrinkles and fine lines*.



Has **anti-ageing** properties, your skin **looks younger***.







« Cream pleasant to use providing immediate and lasting comfort with the result of a bright complexion and smoothed skin. »

Mme Duchand Institut Renaissance





A CREAM WITH PROVEN EFFECTIVENESS

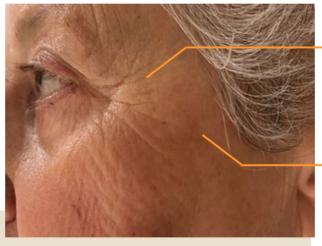
Before and after pictures



Before

After 30 days





Institut Amélie Beauté, St Martin d'Auxigny (18)

Less pronounced wrinkles

More radiant complexion





PRECIOUS ORCHID CREAM

Recognized efficiency





- ✓ Organic and Virtuous (19 / 20)
- ✓ Plebiscited efficiency (40 evaluators)

Finalist for:

- ✓ Cosmébio Trophy (6 finalists)
- √ Psychologies magazine award









PRECIOUS ORCHID CREAM

Move up market



Smoothing CREAM 125 \$



Lift firming CREAM 167 \$



Regenerative CREAM 179 \$



Precious Orchid CREAM 320 \$

→ Change of positioning + New clientele for institute





PRICES COMPARISON

The luxury of quality at an affordable price











CENTELLA Precious Orchid Cream 149 € SHISEIDO Future Solution LX 242 € CHANEL Sublimage Cream 360 € DIOR Prestige Cream 370 € SISLEY Sisleya Cream 389 €



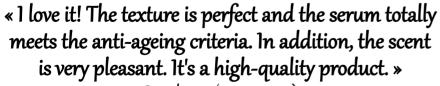
PRECIOUS ORCHID SERUM

Visible, lasting results after 30 days of use









Sandrine (consumer)



Restores radiance to the complexion *



Firms your skin *



Smoothes fine lines and wrinkles *

*Self-evaluation, % satisfaction, 30 days of use, 90 volunteers



THE RANGE EXPANDS

Retail and cabin-specific products



2 retail size products



5 cabin size products

→ Cabin protocol : **Precious Orchid Care**



WHAT ARE THE BENEFITS OF THIS CARE?

Offering a unique experience

- ✓ Exceptional ritual
- ✓ Ancestral Asian techniques
- ✓ Lifting maneuvers and a moment of relaxation
- → For **toned** and **rejuvenated** skin.



WHAT MAKES IT UNIQUE?

Ancestral Asian techniques

The art of **KOBIDO** combined with the use of **kansu bowls** gives rise to an energetic care.

→ **Harmonize** the energy flow of **body** and **mind**. Release blockages, soothe stress in a **physical** and **spiritual** way.





HIGH-PERFORMANCE CARE PROTOCOL

Visible results from the 1st care of Precious Orchid Care





Institut Beauté Natur'L, Four (38)





HIGH-PERFORMANCE CARE PROTOCOL

Visible results from the 1st care of Precious Orchid

Before After



Less pronounced wrinkles

Radiant complexion

Faded fine lines

Institut Synergie Beauté Spa Bio, Bourges (18)





SPECIFIC CABIN

For professionnal use only





- ✓ Only for cabin use
- ✓Essential for your treatment
- ✓ Boost your results





SPECIFIC CABIN

For professionnal use only







Anti-Blackhead Copper based Removes blackhead Intensive
Moisturizing Lotion
To mix with peel off
mak

Peel off Mask Alginate Mask Tensor, brightening





SPECIFIC CABIN

For professionnal use only







Apricot Peeling
(mecanical)
customizable
Removes impurities

Aromapeeling
(chemical)
AHA based
Improves cell renewal

Eye patches
Biocellulosic patch
Targets eye bags and
dark circle





EXPERT IN INSTITUTE

Skin care protocols – your support



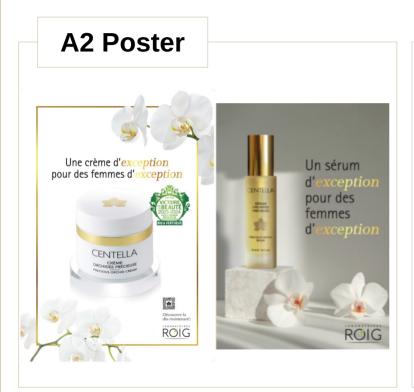




YOUR PRODUCTS AND COMMUNICATION SUPPORTS



Example on Precious Orchid



Leaflets, **Samples**



Box set







FACIAL CARE PROTOCOLNext step

- ✓ Presentation of Face care menu
- ✓ Presentation of the main steps
- ✓ Zoom on Anti-wrinkles skin care protocol



See you on the next meeting!





THANK YOU FOR YOUR ATTENTION



ROLLES

Beauty by passion, Nature by conviction

